## Level UP you digital agency

A study of digital marketing agencies in Greece by

#### Krataion consums

# Areas to drive sustainable growth based on Krataion's approach and research

# Account Management & Customer Experience

Make your customers happy

## Agile Structure & Processes

Transform the way you work

### Attracting & Retaining Talent

Be the employer of choice

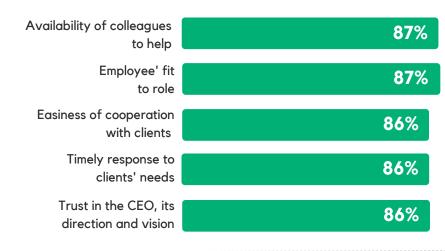
### Key Insights

#### Strongest & weakest

#### performing elements of digital agencies in Greece

The following % indicate the level of existence of each element based on agency employees

Strongest elements





Weakest elements





### Employees can act as

#### Ambassadors or Detractors for the agency

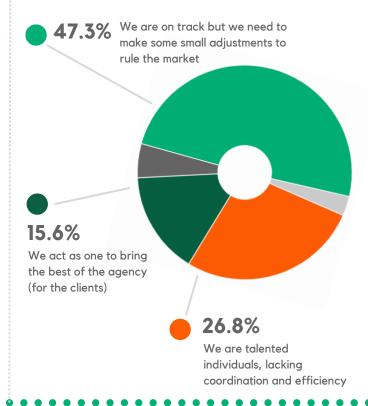
The following numbers are customer and employee experience metrics\* and express the likelihood of employees to recommend the agency to

a friend/colleague who is looking for a great place to work a business looking for marketing solutions

**52** 

68

# Employees' perception towards how the agency operates



\*These two scores track the loyalty and trust the employees feel for their employer

### Key Suggestions

the trust towards
the CEO to transmit
messages (vision,
direction, behaviors)
to your employees
& lead change
with them

Make sure
you measure
systematically &
proactively the
customer
satisfaction

Focus on employee experience & well being to retain and grow talent in your business

Optimize the internal communication channels to transfer knowledge and increase employee engagement

It's about behaviours, supported by structures!

We help you thrive in one or more of the aforementioned areas of growth

in order to level up in the digital age.